

# DON'T JUST SELL HOMES. EXPAND YOUR BUSINESS.

**For too long, agents had to choose: residential or commercial.** At Highgarden Commercial Real Estate, we're changing that.

You've built a trusted residential business—but what happens when your client needs office space or you spot a great retail opportunity?

Until now, your options were limited: refer it out or take it on alone. **Not anymore.**

## INTRODUCING: HIGHGARDEN COMMERCIAL FUSION AGENTS

### EXPAND YOUR BUSINESS WITHOUT STARTING OVER.

Our Fusion Agent pathway allows residential agents to step into commercial real estate while continuing to serve their existing clients. Through mentor-led support, you gain hands-on experience, increased earning potential, and grow your confidence and business with every transaction.



### HOW IT WORKS: MENTORSHIP & PARTNERSHIP

1

#### YOU GET A LEAD

A past client, sphere contact, or even a lead assigned by the company that needs commercial help.



2

#### YOU PARTNER WITH AN EXPERT

You team up with our Corporate Commercial Manager, Abbie Stancato, an industry veteran who guides the transaction.



3

#### YOU WORK THE DEAL TOGETHER

You're not just observing—you're an active partner in the process, from client meetings to analysis and contracts.



4

#### YOU LEARN AND YOU EARN

Gain invaluable experience while earning a meaningful commission split.

➔ **Ready to get started? Contact Abbie Stancato today!**  
Commercial@highgarden.com • 317-504-2663

\* Effective January 1, 2026, any agent conducting commercial transactions must be part of the Highgarden Commercial Real Estate (HCRE) Division. Failure to comply will result in a fine.

**HIGHGARDEN**  
— COMMERCIAL REAL ESTATE —

