



# DON'T JUST SELL HOMES. EXPAND YOUR BUSINESS.

For too long, agents had to choose: **residential or commercial.** At Highgarden Commercial Real Estate, we're changing that.

You've built a trusted residential business—but what happens when your client needs office space or you spot a great retail opportunity?

Until now, your options were limited: refer it out or take it on alone. **Not anymore.**

## INTRODUCING: HIGHGARDEN COMMERCIAL FUSION AGENTS

### EXPAND YOUR BUSINESS WITHOUT STARTING OVER.

Our Fusion Agent pathway allows residential agents to step into commercial real estate while continuing to serve their existing clients. Through mentor-led support, you gain hands-on experience, increased earning potential, and grow your confidence and business with every transaction.



### HOW IT WORKS: MENTORSHIP & PARTNERSHIP

1

YOU GET  
A LEAD



A past client, sphere contact, or even a lead assigned by the company that needs commercial help.

2

YOU PARTNER  
WITH AN EXPERT



You team up with our Corporate Commercial Manager, Abbie Stancato, an industry veteran who guides the transaction.

3

YOU WORK THE  
DEAL TOGETHER



You're not just observing—you're an active partner in the process, from client meetings to analysis and contracts.

4

YOU LEARN  
AND YOU EARN



Gain invaluable experience while earning a meaningful commission split.

→ Ready to get started? Contact Abbie Stancato today!  
[Commercial@highgarden.com](mailto:Commercial@highgarden.com) • 317-504-2663

\*Effective January 1, 2026, any agent conducting commercial transactions must be part of the Highgarden Commercial Real Estate (HCRE) Division. Failure to comply will result in a fine.

**H** HIGHGARDEN  
COMMERCIAL REAL ESTATE

